

**Agenda Item**  
**Ware County Board of Commissioners**  
**June 11, 2012**

**Subject:** ----- Aviation Fuel Bid-FY 2013

**Funds Required:** ----- \$

**Funding Source:** ----- Ware County Airport

**Budgeted Item:** ----- Yes

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**Administrative Comments:** A bid opening was held May 7, 2012 for the provision of Aviation Fuel. Four (4) bid invitations were extended and three (3) bids were received. Airport Staff recommends awarding the Aviation Fuel bid to Perry Brothers for FY 2013 with the option to renew for two (2) additional one (1) year terms. Recommendation letter is attached.

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**Action Needed by Board:** Award the Aviation Fuel bid to Perry Brothers for FY 2013 with the option to renew for two (2) additional years.

**Action by Board:** Approved

**Date:** 6-11-12

**County Manager Signature:** Paul Surt



## Waycross Ware County Airport/FBO

3395 Harris Road, Suite 300  
Waycross, Georgia 31503-8828  
Phone: (912) 287-4394



Dear Ware County Commissioners:

After reviewing the bids submitted for the Aviation Fuel Contract for the Ware County Airport. We feel that the best choice would be to stay with Perry Brothers Aviation Fuels.

Perry Brothers are located in Americus, Georgia, and are more locally accessible than the other two bids as they own their own tanker trucks and can offer quick delivery. They offer a cheaper credit card rate than the other bids. They are also willing to offer incentives at a reduced rate or at no cost to the airport.

The fuel trucks are the major concern at our airport and Perry Brothers have given us the best option; lower cost and very little maintenance cost when you take into account the price for upkeep on the fuel trucks. The other two bids would not cover general maintenance and over the time we have found that this is a major factor considering the use that these trucks receive at our airport. Perry Brothers also have a certified mechanic that can respond to any problems related to the tanks or trucks, and is more centrally located for response time.

If you have any questions please let me know.

Thank you,

A handwritten signature in cursive script that reads "William Strickland".

Ware County Airport Manager  
William Strickland

**Tabulation of Bids**  
**County of Ware**  
 Waycross, Georgia 31501

Sealed Bids: Aviation Fuel  
 Date of Opening: May 7, 2012  
 Department: Ware BOC

Invitations Extended: 4 Invitations Received: 3

Item	Ascent Aviation Parish, NY 13131	Eastern Aviation Fuels Newbern, NC	Perry Brothers Av Fuels Americus, GA	The Hiller Group Tampa, FL	Unit Price	Unit Price	Unit Price	Unit Price
Jet A Fuel: Mark Up Price	0.2500	0.1480	0.0750	NO BID				
Aviation Fuel 100 Low Lead: Mark Up Price	0.1500	0.0881	0.0750	NO BID				
Exceptions (Yes/No)	NO	NO	NO	NO BID				
COMMENTS:								
Prepared By: Elizabeth Hope								
Awarded By:								